



## **VACANCY**

### **National Contracts Advisor**

An opportunity has arisen within the organisation for the above position. Interested applicants who have the necessary knowledge, skills and attitude to fulfil the requirements are encouraged to apply.

Essentially the successful candidate will manage and develop the national contracts team to achieve maximum profitability whilst exceeding customer satisfaction and fully meeting IMS requirements. Formulate national strategic plans for the contracts team and Weatherproofing Advisors as a whole.

This includes the following:

- Demonstrable achievement of successful, profitable and accident free projects on a sustainable basis.
- In-depth knowledge and application of roofing & cladding projects within a national business which has multi-office and sites.
- Ability to identify the 'critical path' for contracts 'checks & balances' to client business, IMS, site effectiveness standards and leadership.
- Strategic, operational and tactical planner with a passion for detail in terms of profit and loss situations.
- Team player within the Council of Advisor, Operational and Health & Safety forums.
- Sponsor of training and development with special interest in developing apprentices, advisors and leading the IOR development programme.
- Exemplary communications, presentation, negotiation, reporting and client focus.
- Microsoft office suite literacy. Delegation and coaching/mentoring skills are essential.

1. It is likely that the successful candidate will be able to meet the following obligations:-
  - The annual trading forecast budget and profitability figures
  - The role of a Company Director
  - The fiduciary duties of a Company Director
  - Not bringing the Company into disrepute

If you are interested in applying for the position please submit a detailed letter and current CV to Brian Macauley which should explain the reason for your application and why you believe you are the most suitable candidate for this position.

If you would like any further information contact Becky on 01744 885885 or Heather on 01698 826928