

The **BIG** Partnership

CLIENT: Weatherproofing Advisors Ltd

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PRESS CUTTING

SCOTS ROOFING COMPANY BUCKS THE TREND

Weatherproofing Advisors Ltd, Scotland's leading independent roofing contractor, has scooped over £2.2million of new business in eight weeks. Despite tough economic conditions, the UK-wide company, which is headquartered in Blantyre, picked up 11 new contracts throughout November and December.

Weatherproofing has won new business in sectors ranging from education, healthcare, manufacturing and utilities and clients include Glasgow schools such as Bellahouston Academy and Eastbank High School, Lancaster University, St James's University Hospital in Leeds, Nestle, Barclays Bank and Burton's Food Ltd in Edinburgh.

With a turnover of almost £12million in 2009/10, Weatherproofing puts much of its recent success down to the popularity of pioneering new internet based technology. Some 157 organisations have signed up for REALM (Roofplan Estate Asset Life-cycle Management), which allows property managers to access their company's roof management history in real-time using an innovative, web-based system.